



## CHIEF EXECUTIVE OFFICER REPORT 2024

Dear Members,

It is my pleasure to present the Club on East Annual Report for year ending 30 June 2024.

Our Club has had one of its best trading years, deriving a profit of \$781,964 after income tax. This has been driven largely by improvements and renovations to the Club, a great food and beverage offering, plus the club's increased involvement with the local community.

During 2023-24, we continued with our vision to make Club on East a fabulous destination for dining and entertainment in the Sutherland Shire. Our membership base continues to grow with 15,379 members as at 30<sup>th</sup> June, all enjoying the many benefits that Club on East has to offer.

Improvements to the venue included new furniture, four new bathrooms, new carpet in all the function rooms, and new air conditioning throughout the building, to ensure all members and guests are comfortable and have an enjoyable time at the Club.

Club On East has supported the local community through ClubGRANTS with financial contributions to local sporting clubs including North Sutherland Soccer Club, St Patrick's Football Club, Sutherland Loftus Pirates Rugby League Club, Bonnet Bay Sports Club, Como Jannali Football Club and Sutherland PCYC.

In addition, we have also supported the Como Crocs Rugby League Club, Sutherland Sharks Basketball and Sylvania Heights Netball Club.

I would like to take this opportunity to thank our wonderful staff who go above and beyond for our members and guests, and who strive for the highest levels of customer service for our community. I am incredibly grateful for their passion and commitment.

Special mention to Operations Manager Darren Martin and Duty Manager Judy Ward who worked many hours, ensuring the club operated to a very high standard. Thank you for your terrific effort.

Sadly, much loved staff member Donna White passed away in January following a health battle. Donna was an inspiration to all of us and will be greatly missed at the Club. Rest in peace Donna.

To our Directors, thank you for your continued support and for always looking for new ways to improve our venue for our members. President Tony Hogan and the Board provide wonderful guidance to ensure we are having a positive impact on our local community.

And finally, to our members. You are the reason our Club exists and continues to go from strength to strength. Thank you for your unwavering support, loyalty and love for our Club.

On behalf of Club on East, I wish each and every one of you a Merry Christmas and a Happy New Year, and I look forward to seeing you all in 2025.

Scott Lindsay

Chief Executive Officer