

CHIEF EXECUTIVE OFFICER REPORT 2025

Dear Members,

I am pleased to present the Club on East Annual Report for year-ending 30 June 2025.

Our Club has had another fantastic trading year, with a profit of \$1,188,432 after income tax, driven by an increase in membership and patronage at the club, and the ongoing renovations and improvements to our wonderful venue.

Club On East had 17,539 members as at 30th June 2025, providing the best family-friendly destination for Sutherland Shire locals.

This year, we continued improving the facilities at our venue with a revamp of the function rooms upstairs, new furniture, and updates to the main lounge and the Sports Bar.

Club On East has supported many sporting and community groups through ClubGRANTS and other financial support this year, spanning the Sutherland, Yarrawarrah, Como, Jannali, Sylvania, Bonnet Bay, Loftus, Engadine, Kareela, Menai and Port Hacking areas. I am incredibly proud of our contributions to the local community this year.

A huge thank you to our wonderful Club on East staff who always go above and beyond for our members and guests. This team is the fabric of our organisation, and their passion and commitment are one of the main reasons we have traded so well this year. We are a people-focused business and it's our people that have helped us to thrive.

Thank you to Operations Manager Darren Martin and Duty Manager Judy Ward who ensured the club operated to a very high standard. Thank you again for your terrific effort.

Thank you to the Mike's Grill team who continue to gain popularity and drive foot traffic through our doors. Mike and his team provide meals which are perfect for our members and their guests.

Thank you to our directors, who are always looking for new ways to improve our business and provide the highest quality services and facilities for our patrons. Our performance this year is a direct result of your foresight and understanding of our mission and vision, and your guidance has been paramount to the success of our venue.

To our members... thank you for your unwavering support, loyalty and love for our Club. We will continue to create a club that you can be proud of.

On behalf of Club on East, I wish each and every one of you a Merry Christmas and a happy new year, and I look forward to seeing you all in 2026.

Scott Lindsay

Chief Executive Officer