



CHIEF EXECUTIVE OFFICER REPORT 2026

Dear Members,

It has been another fantastic year for Club on East, and I am pleased to present the Annual Report for year-ending 30 June 2026.

For the financial year ended 30 June 2026, the club achieved a total surplus of \$2,924,977. This result combines an operating surplus of \$1,051,841 from standard trading activities and a \$1,873,136 revaluation gain. The gain followed an independent appraisal that valued the clubhouse land and buildings at \$21,800,000 as of 30 June.

Our focus this financial year was to grow revenue, continue to modernise the Club, grow our membership base, and strengthen our connections with the local community, and I am proud to say we have achieved each and every one of these goals.

One of the most exciting achievements for our team over the past 12 months has been reaching a record membership of 19,232, with the local community embracing the entertainment, food offering and updated venue. We've had some fantastic live music and Mike's Grill continues to trade extremely well. People are continuing to come back time and time again.

This year, we undertook a refurbishment of the sports bar with new seating and new ceiling. The sports bar has been very popular for weekly NRL games and other major sporting events. We also installed a large LED multi-screen for our members in the main lounge which has been very well received.

The recently renovated function rooms continue to be very popular too, with our sporting teams, community groups, and locals celebrating their special events with us.

Club on East has proudly supported over 20 community and sporting groups through ClubGRANTS Category 1 and 2, and in-kind funding this year, totalling \$94,514. This includes organisations spanning the Sutherland, Kirrawee, Como, Jannali, Sylvania, Bonnet Bay, Loftus, Caringbah and Cronulla areas.

Club on East has sponsored numerous sporting clubs across the local area also. These sponsorships help promote participation in sport, encourage healthy and active lifestyles, and strengthens local community connections.

I would like to say a huge thank you to our wonderful team who always go above and beyond for our members and guests. They are very important to our organisation and their commitment, and great customer service is one of the main reasons we have traded so well this year. Thank you to Operations Manager Darren Martin and our Duty Managers who ensured the club operated to a very high standard.

Thank you to our Directors, whose understanding of our vision, has been paramount to the success of our venue. They are always looking for new ways to improve our business and provide the highest quality services and facilities for our patrons, and I think we have succeeded this year.

To our members... thank you for your unwavering support, loyalty and love for our club. The Management, Directors and staff will continue to create a club that you can be proud of.

On behalf of Club On East, I wish each and every one of you a Merry Christmas and a happy new year, and I look forward to seeing you all in 2027.

Scott Lindsay

Chief Executive Officer